

CONTENTS

Executive Summary

Part 1. Snapshot of Sustainability in Melbourne Hotels Overview of Melbourne's current state in sustainability in the hotel sector.	Page 8
<u>Part 2</u> . Market, Guest Expectations and Reputation	Page 14
Overview of the key market trends, guest experience drivers and shifting attitudes towards sustainability requirements.	
<u>Part 3</u> . Sustainability Certifications & Accreditation	Page 20
Overview of sustainability accreditation and certification programs.	
<u>Part 4</u> . The Sustainability Journey	Page 28
Key steps to begin the sustainability initiative journey, sustainability initiatives' checklist and case studies to support hotel efforts.	
<u>Part 5</u> . Environmental, Social and Governance Checklists and Further Resources	Page 45
Checklists to support next steps.	
Disclaimer	Page 56

Page 6

July 2025

© Urbis Ltd 50 105 256 228

All Rights Reserved. No material may be reproduced without prior permission.

You must read the important disclaimer appearing within the body of this report.

QUICK FAQ GUIDE

Are there specific challenges or opportunities for my hotel typology?

Refer Here:

P.11

What are the current guest expectations in regard to sustainability?

Refer Here:

P.16

Why are the benefits of sustainability certification, and which one should I choose?

Refer Here:

P.21

Where should I start and how might I begin improving sustainability in my hotel?

Refer Here:

P.29

What are some practical sustainability initiatives that I should be looking to implement?

Refer Here:

P.31

Are there some case studies or hotel examples that best showcase sustainability?

Refer Here:

P.41

Easy to use checklists would be useful – where might I find these?

Refer Here:

P.45



About Urbis

Urbis is committed to partnering with our clients to achieve strong sustainability outcomes. We offer a multi-disciplinary perspective that integrates environmental objectives, social value, governance and commercial viability.

Our sustainability experts identify solutions through considered and evidence-based thinking across life cycles. We work with investors, developers, businesses, organisations, and governments to advise on the environmental, social, governance, and economic impacts of design, planning, and policy decisions, bringing a deep understanding of sustainability in the built environment and our communities.

Urbis' sustainability team supports our clients across a large range of advisory services. Our proven collaborative and evidence-based approach has led to our capabilities and experience working across sectors including decarbonisation, ESG, net zero, energy transition,, social value, circular economy and renewable energy in Australia and internationally.

II The sustainability and decarbonisation pathway can at times feel complex for hotels and the tourism sector, but with clear strategies, structured frameworks, and practical implementation plans, the transition to a sustainable and net zero future is achievable.

Brenton Reynolds Director, Urbis | National Sustainability Lead

EXECUTIVE SUMMARY

The City of Melbourne is committed to net zero by 2040 and has made significant early progress.

The City of Melbourne has set a bold municipal target of net zero emissions by 2040, a decade ahead of Australia's national target. The City of Melbourne is committed to fostering a low-carbon and climate resilient city by embedding sustainability across Melbourne's urban environment and sectors – including the hotel sector. As global and local tourism transcend the enduring impacts of the COVID-19 pandemic in Victoria and shift toward resiliency, there is a unique opportunity to redefine Melbourne's hotel industry as a global exemplar of sustainable accommodation and guest experience.

Sustainability certifications are a critical lever for hotel accreditation, strengthening Melbourne's global sustainable tourism brand.

Melbourne's recognition in Euromonitor's 2023 Sustainable Travel Index as the world's most sustainable city destination reflects the collective commitment across sectors to meet Melbourne's ambitious climate targets and position itself as a sustainable tourism leader. Key to this are sustainability certifications which offer independent accreditation, support hotel operators to reduce environmental impact, meet ESG targets, and attract conscious travellers and corporate clients.



The hotel industry has a pivotal role to play in furthering a sector-wide transition towards sustainability.

Why is Sustainability important?

Hotels play a critical role in shaping sustainability outcomes and in the organisation and delivery of sustainable business events, energy use, waste generation, water consumption, procurement, and social engagement. As guest expectations shift toward environmentally conscious travel, sustainability has emerged not only as a compliance requirement but also a key brand differentiator.

Sustainability is increasingly central to business event organisers, with sustainability credentials across brand reputation, delegate expectations, ESG and sustainable travel policies of companies and government. Hotels play a crucial role in reducing an event's environmental impact through their energy-efficient operations, waste reduction, and responsible sourcing. Demonstrating credible sustainability credentials and implementing visible day-to-day practices –such as low-waste catering and eliminating single-use plasticscan enhance a hotel's appeal, influence event bids, and support organisers in delivering events with lasting positive impact.

Sustainability considerations have moved from optional to essential in the global tourism sector. With tourism responsible for approximately 9% of global greenhouse gas emissions, and accommodation alone contributing over 6%, the pressure on operators to decarbonise is growing rapidly.

Sustainability is also becoming a key driver of consumer travel choices.

According to Booking.com (2024) most travellers (84%) identify sustainability as important to them, with three quarters (75%) planning to make more sustainable travel choices in the year ahead.¹

In these contexts, hotels that fall behind in terms of sustainability maturity or certification may find themselves at a disadvantage - operationally, reputationally, and financially. These certifications can support more holistic asset management, cost savings, and hotel appeal while improving Melbourne's broader aspirations as a sustainable destination of choice.

 Booking.com, Travel & Sustainability Report 2025: 10 Years of Booking.com Research, January 2025, https://www.booking.com/sustainability.html.



Introduction

The City of Melbourne and Urbis have partnered to support in driving positive change in climate action and sustainability in the hotel sector.

The City of Melbourne is a global leader in climate action and sustainability, renowned as one of the most livable cities in the world. To maintain this reputation, collaboration with the visitor and tourism sector is critical – working with businesses and events to reduce the environmental impact and become a more sustainable destination.

Sustainability is a critical focus for the City of Melbourne, as it seeks to balance its current and future economic, social and environmental impacts responsibly. The City of Melbourne – Buildings Energy Use and Emissions Study, highlights that commercial accommodation holds the third largest share of our municipal building sector emissions.

The hotel industry has a critical role to play in promoting sector-wide change for sustainability.

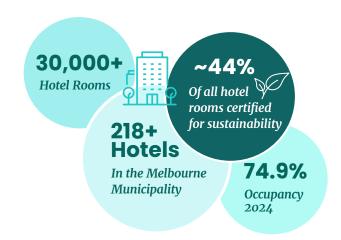
What is the purpose of this quide?

The purpose of this guide is to provide practical guidance on sustainability initiatives and certifications, with the intention to support the acceleration of sustainability rating uptake and climate action in the hotel sector.

How to use this guide?

This guide includes practical advice and checklists covering key focus areas such as energy, water, waste, and sustainable procurement. It provides links to trusted resources and certification bodies to help hotels benchmark progress. Actions are broken down into short-term stepsreducing single-use plastics or improving waste separation—and long-term investments such as electrification of building systems or installation of solar PV. Together, these tools are designed to assist hotels plan, prioritise, and monitor improvements over time while aligning with the expectations of event organisers, companies and guests.

Hotel Typologies and Ownership in the City of Melbourne Municipality



City of Melbourne's hotel market is anchored by midscale supply, complemented by luxury, boutique and budget offerings

The City of Melbourne's hotel landscape is predominantly midscale, with nearly two-thirds of the market comprised of serviced apartments and hotels targeted towards corporate travellers. These properties primarily serve short-stay business guests, domestic tourists, and those on extended stays.

The remainder of the market is split between luxury hotels (around one in six), typically affiliated with international brands, and boutique or budget offerings (roughly one in five combined).

Melbourne has sustained momentum post-COVID, reflecting strong investor confidence in the city's business, tourism and events sector

since 2020, the City of Melbourne had 23 new commercial accommodation developments reach completion, 16 of which are for hotel operations and a further 7 are serviced apartments.

These completions have added a total commercial accommodation capacity of more than 5,100, with over 4,200 being hotel rooms and more than 900 serviced apartments. In addition, a further 7 hotel developments are currently under construction which once completed will see almost 1,500 new hotel rooms added to the commercial accommodation market.

Third-party ownership and management is prevalent in brand-affiliated, large-scale developments

A substantial portion of hotels in Melbourne operate under third-party ownership and management arrangements. These are typically backed by institutional investors and managed by international hotel groups under franchise or management agreements. These models allow investors to separate real estate ownership from operations, leveraging the reach and systems of major hotel brands. Properties in this category are often located in areas of significant development activity, such as Docklands, Southbank, and the central business district (CBD), where scale and brand presence are key.

Owner-operated hotels continue to offer depth in character-driven, boutique, and long-stay segments

Hotels that are directly owned and operated remain a visible and important part of Melbourne's accommodation sector. These tend to be concentrated in smaller or independently branded properties, including boutique hotels, serviced apartments, and heritage-listed buildings.

Hotel Typology Considerations – Challenges and Opportunities



Ownership Models

Owner-Operated Model

Owner-operated hotels often have greater autonomy in decision-making, allowing them to prioritise sustainability upgrades based on their planned long-term goals.

Challenges: Limited access to capital, lack of in-house technical expertise, and a cautious approach to major infrastructure investment due to perceived risk.

Opportunities: Aligning sustainability with brand, operational savings, and the ability to make holistic portfolio wide upgrades without needing to coordinate across stakeholders.

Third-Party Ownership/Management

Split incentives between the asset owner and the hotel operator can complicate investment in sustainability upgrade as—owners bear the capital costs, while operators benefit from reduced operating expenses.

Challenges: Decision-making may be slower and fragmented, requiring alignment between corporate policies, asset strategies, and contractual agreement.

Opportunities: Third-party operators may have access to established ESG frameworks, brand-wide sustainability targets, additional technical expertise, which can enable efficient rollout of upgrades across portfolios.

Building Age

Older Hotels (pre-2000)

Older hotels in Melbourne's CBD and inner suburbs were constructed decades ago, often with outdated building materials, inefficient HVAC systems, and poor thermal envelopes.

Challenges: Retrofitting these buildings for energy efficiency and emissions reduction can pose challenges due to structural limitations, heritage protections, and high upgrade costs.

Opportunities: Targeted interventions like improved insulation, LED lighting, smart controls, and electrification of gas systems can have immediate impact., and can access sustainability grants or incentives.

Newer Hotels (post-2010)

Newer hotels, built with more contemporary standards, typically have better baseline energy performance and are often more compatible with modern sustainability technologies.

Challenges: Less about physical limitations and more about justifying additional upgrades if the building already meets minimum code and elements are at beginning of lifecycle.

Opportunities: Future-proofing through all-electric systems, achieving sustainability certifications (e.g. Green Star). These properties can also lead by example, showcasing innovation in sustainable hotel design and operations.

Market Segments

Budget

These hotel properties are often older buildings, managed by small operators or independent owners. Sustainability initiatives in this segment are generally driven by the need to reduce utility costs rather than marketing or brand alignment. However, with growing public awareness and government incentives there is a shift in this more cost-sensitive tier of hotels.

Challenges: Lack of capital, staffing, and building flexibility to implement more complex or high-cost sustainability upgrades.

Opportunities: Can achieve meaningful impact through low-cost improvements and may access grants that enhance competitiveness in a price-sensitive market.

Mid

Mid-range hotels represent a significant portion of Melbourne's accommodation market, catering to both leisure and business travellers. These hotels vary in age and ownership structure – some are independently owned while others operate under franchise or management agreements. Sustainability initiatives are becoming more visible in this category, particularly where they align with cost savings, guest expectations, or corporate responsibility targets.

However, the extent of implementation often depends on brand commitment and access to capital.

Challenges: Often struggle to prioritise sustainability due to cost pressures, competing guest expectations, and limited dedicated expertise.

Opportunities: Well-placed to implement cost-effective upgrades, pursue ratings like Green Star or NABERS, and use sustainability to enhance staff and guest engagement.

Luxury

Typically operated by international chains or high-end boutique groups and are clustered in the CBD and key precincts. These properties are under increasing pressure to demonstrate strong environmental performance, especially from corporate clients, international tourists, and event organisers. With the capacity to invest in advanced technologies and green building certifications, luxury hotels are well-positioned to lead sustainability innovation—but must do so in a way that aligns with premium guest expectations and global brand standards.

Challenges: Luxury hotels face pressure to deliver verified, high-standard sustainability outcomes while maintaining energy-intensive guest experiences.

Opportunities: With strong financial capacity and brand influence, luxury hotels can lead the sector by investing in advanced systems and responding to growing demand for credible sustainable operations.



Hotel Size

Boutique

Small-scale, often housed in heritage or uniquely designed buildings, offering personalised guest experience.

Challenges: Capital constraints and heritage building restrictions may limit large - scale upgrades, and operators may lack resources of expertise in sustainability.

Opportunities: Can move quickly to implement cost-effective measures that appeal to a growing market of environmentally conscious guests. Small-scale investments with minimal upfront cost can have impact and potentially increase occupancy and rates with minimal upfront cost.

Large

Normally ranging between 150 to 300 rooms these hotels are typical in Melbourne's CBD, offering full-service amenities and catering to both leisure and business travellers.

Challenges: Energy and operational challenges due to scale and complexity of services, including high energy demand, complex operations and diverse facilities.

Opportunities: Can reduce utility costs, and see an enhanced asset resilience, and potential for premium positioning, while due to scale operators these hotels can leverage management teams to embed ESG goals, track performance, and appeal to corporate clients.



Mid-Standard

Usually from 50 to 150 rooms and are commonly independent or small chain properties located throughout the CBD.

Challenges: Often face a split incentive challenge when ownership and management are separate, which can slow sustainability investment. Space constraints may limit some retrofit options.

Opportunities: Initiatives that deliver measurable returns, such as energy efficiency upgrades and sustainability certifications. These investments can improve asset value, reduce operating costs, and strengthen competitive positioning in Melbourne's growing hotel market.

Very Large

Ranging from 300 to 500+ rooms, are often high-rise developments near major event precincts like Docklands and the Convention Centre, designed to host conferences and large groups.

Challenges: Face high baseline emissions and operational complexity, which can make sustainability investments costly and operationally disruptive.

Opportunities: Offer scale advantages, enabling meaningful savings through centralised building management, plant upgrades, and on-site renewables. Long-term asset value and reduce exposure to regulatory risk.

Part 2.

Market & Guest Expectations

Branding & Reputation



MARKET TRENDS & INDUSTRY READINESS



Emerging market demand and policy shifts create clear opportunity for sector alignment

Consumer preferences, corporate procurement policies, and local planning reforms are raising sustainability expectations in the hotel sector. Operators who proactively integrate ESG principles through efficient design, verified metrics, and visible guest experiences are well-positioned to capture loyalty, mitigate risks, and lead the market transition.



Legacy buildings and ownership models may present barriers to upgrade investment

Older hotels and those under fragmented or short-term ownership often defer sustainability investments. Misaligned incentives between asset owners and operators constrain action, especially where capital outlay is required. Short leases, uncertain returns, and lack of ESG governance compound the issue in otherwise well-located assets.



Certification and accreditation adoption is rising, but sector-wide uptake remains inconsistent

High-performing assets now surpass 5-star NABERS ratings or equivalent, but adoption remains inconsistent across the hotel sector. Certification is more common among chain-affiliated or newly built properties. Limited marketwide benchmarking hampers visibility, accountability, and improvement, particularly in the broader midscale and independent segments.



Government regulations and climate-related financial disclosure

Government regulations and sustainability disclosure requirements are increasingly impacting supply chains and the hotel sector. Mandatory climate related reporting to publicly disclose emissions, energy use, climate resilience strategies and minimum efficiency standards is driving sustainability compliance and is no longer an optional approach.

SUSTAINABILITY IN CORE OFFERINGS & GUEST EXPECTATIONS

Embedding sustainability into the guest experience strengthens satisfaction and brand loyalty

Travellers increasingly expect environmentally conscious and sustainable options integrated into their guest experience, and value opportunities to participate. Melbourne hotels are responding by integrating visible initiatives such as rooftop gardens, local produce in menus, water saving initiatives, and in-room sustainability guides. Some offer tours of on-site sustainability features.

Incentive programs, including rewards for skipping housekeeping, empower guests to act sustainably without sacrificing comfort. Evidence shows guests involved in sustainability measures report higher satisfaction and loyalty, affirming that luxury and environmental responsibility can (and should) coexist in the modern hospitality experience.⁵



Emerging market demand and policy shifts create clear opportunity for sector alignment

Sustainability is fast becoming a key driver of consumer travel choices and guest expectations, with 84% of travellers now considering it important in their decision-making.⁵

Melbourne's hospitality sector is responding decisively. A number of Melbourne hotels have earned global recognition for their sustainability efforts, with some venues achieving top-tier green building ratings. New developments in the city increasingly incorporate reclaimed materials, aim for internationally recognised environmental certifications, and implement practices such as zerowaste kitchen operations.

Sustainable operations, including bulk amenities, energy and water conservation, and robust waste management, are becoming standard. Leading hotels are also leveraging local sourcing and community engagement to reinforce brand values. These actions not only reduce environmental impact but also build loyalty, meet rising guest expectations, and position Melbourne as a future-focused, values-driven destination.

5. Booking.com, Travel & Sustainability Report 2025: 10 Years of Booking.com Research, January 2025, https://www.booking.com/sustainability.html.

Implications for Hotels



Regulatory and reputational risks are accelerating

New climate regulations are tightening. Hotels that fail to meet emissions targets face legal exposure, reputational damage, and loss of business. Both public and private procurement is increasingly tied to sustainability credentials, particularly NABERS Energy Ratings. Government and corporate clients now prioritise ESG-aligned suppliers, placing uncertified hotels at a clear disadvantage.



Cost savings demand action, inaction carries a price

While sustainability upgrades require upfront investment, the cost of delay is far higher. Retrofitting and energy efficiency measures significantly cut utility bills, lower maintenance costs, and shield hotels from carbon pricing. Conversely, inefficient operations face spiraling costs and asset obsolescence. Operators who act now will gain a financial edge.



Sustainability promotes guest loyalty and brand strength

Today's guests are values-led. They expect hotels to reflect their environmental and social priorities. Verified sustainability credentials directly influence where people stay, how satisfied they are, and whether they return. Hotels demonstrating real climate action, through renewable energy, waste reduction, and community engagement, stand out in a crowded market.



Innovation and leadership drive competitive advantage

Sustainability isn't just about compliance, it's a launchpad for growth. Hotels that lead through circular economy models, smart tech integration, or community regeneration partnerships can redefine their market position. Green innovation unlocks new revenue streams and builds trust with increasingly discerning guests and investors. Certification strengthens credibility and future-proofs operations.

SUSTAINABILITY ACROSS THE HOTEL VALUE CHAIN

Local and sustainable procurement reduces emissions and supports brand differentiation

Efficiency, conservation, and circularity are reshaping hotel operations and reducing environmental impact

- Leading hotels are prioritising local, low-impact sourcing to cut emissions and boost regional economies. Many now procure food from nearby farms, reducing supply chain emissions and waste—some Melbourne hotels source nearly all fresh produce domestically and use recyclable packaging.
- Beyond food, repurposed local materials are being used in interiors, lowering embodied carbon and highlighting local design. Supplier engagement is also critical.
- Hotels are conducting ESG audits and partnering with vendors that meet environmental and ethical standards, often using digital platforms to monitor and improve sustainability across thousands of suppliers.

- Hotels are cutting emissions and operating costs by upgrading energy systems, adopting renewables, and pursuing green building certifications.
- In Melbourne, some now run carbonneutral certified buildings powered by renewable electricity and by offsetting residual emissions. Water conservation is also advancing, with low-flow fixtures and linen reuse now standard.
- Waste strategies are shifting toward zero waste—eliminating single-use plastics, maximising recycling, and reducing food waste through composting, donations, and repurposing.
- Furniture and amenities are increasingly redirected to charities or reused.

Investing in people drives both social equity and operational sustainability in hotels

Embedding sustainability into the guest experience strengthens satisfaction and brand loyalty

- Workforce sustainability blends ethical employment with climate action. Leading properties embed sustainability in training from day one, equipping staff to manage energy, reduce waste, and engage guests.
- This dual focus, people and planet, strengthens performance and builds community trust.
- Hotels that train and empower their staff not only meet ESG goals more effectively but also create more authentic, values-driven guest experiences.
- Sustainability succeeds when staff are informed participants and supported through training and capability uplift to foster sustainable practices in everyday operations.

- Travellers are increasingly seeking sustainable options and appreciate opportunities to actively contribute. Hotels in Melbourne are responding with visible, engaging initiatives. Some even provide guided tours of their on-site environmental feature.
- Incentive programs encourage guests to make sustainable choices without compromising on comfort. Research shows that guests who feel involved in a hotel's sustainability efforts report greater satisfaction and loyalty, reinforcing that environmental responsibility and luxury can successfully go hand in hand in today's hospitality sector.





Benefits of Certification

In the City of Melbourne, less than half of hotel rooms hold third-party certification.

Certification delivers value beyond compliance

Many smaller or boutique operators cite barriers such as time, cost and complexity.

Bridging this gap will be essential if the sector is to meet rising expectations and market competitiveness. Sustainability certification and accreditation strengthens hotel performance, brand positioning, and stakeholder trust.



Certification enhances brand credibility and market cut-through

84% of travellers value sustainability, and 70% of event planners prefer certified vendors.¹ Certification helps hotels stand out as trusted, responsible operators – opening doors to ESG-conscious clients, events, and procurement opportunities.



Certified hotels win loyalty and repeat business

36% of global travellers seek clearer sustainability labels. Certification influences where guests stay, and whether they return, by reinforcing quality, values alignment, and trust in long-term performance.



Trust and confidence gains from certification help to attract capital

Certification signals robust ESG performance, reducing perceived investment risk. Investors and lenders increasingly favour verified credentials. Hotels without them face valuation drops, refinancing challenges, and stranded asset risks.³



Efficient operations drive long-term savings

Certified hotels cut utility bills and streamline waste, water, and energy use. These upgrades support regulatory compliance and boost resilience. The financial case is clear - 74% of sustainability investments deliver positive returns over time.²

^{2.} Buildings Alive, What Will the Australian Government's Net Zero Strategy Mean for Hotel Owners?, 30 May 2024, buildingsalive.com/what-will-the-australian-governments-net-zero-strategy-mean-for-hotel-owners.
3. GDS-Movement. (2023). Certifications for Sustainability: A Guide for Regenerative Destinations.

Global and Australian Sustainability Hotel Certifications

Sustainability certifications can independently validate how well hotels and the tourism sector integrate environmental, social, economic and cultural practices into day-to-day operations, assets, standards and guest experience.

It is common for hotels to have more than one certification to demonstrate a commitment and performance across different areas - whether that be energy, water, materials, or social and community impact.

The Global Sustainable Tourism Council (GSTC) accredits certification programs that align with its criteria.

The following tables Australian and multinational sustainability certifications and accreditations that are third-party certifiable and suitable for the Melbourne hotel industry.

Certification	Summary	Who Can Apply
<u>Biosphere</u> <u>Tourism</u>	A voluntary sustainability certification for destinations and tourism businesses, aligned with GSTC-recognised standards.	Destinations, Events, Hotels, Transportation
<u>EarthCheck</u>	A science-based certification and benchmarking program for the tourism sector, used in 70+ countries. GSTC-accredited and offers tools for 32+ industry categories.	Destinations, Hotels and Venues, Restaurants, and 32 more categories
Ecotourism Australia Sustainable Tourism Certification	Certifies tourism businesses and hotels committed to minimising environmental impact and supporting communities. Aligned with global standards and independently audited.	All Tourism Businesses including Hotels.
EIC Sustainable Event Standards	Event-specific standards replacing APEX/ASTM, assessing organisers and suppliers on environmental and social responsibility.	Events, Accommodation, Venues, F&B, AV, Exhibitions
<u>Green Key</u>	An eco-label for hotels and tourism sites in 60+ countries, focusing on operational sustainability. Uses GSTC-recognised standards and mixed verification.	Hotels, Venues

(Alphabetical) Cont'd overleaf

Global and Australian Sustainability Hotel Certifications

Certification	Summary	Who Can Apply
<u>Green Globe</u>	Provides structured sustainability certification for tourism businesses and suppliers, using a GSTC-recognised standard.	Events, Hotels, Restaurants, Suppliers, Transportation, Venues
<u>GreenSign</u>	A five-level certification widely used in Germany, assessing hotels and offices on nearly 100 criteria. GSTC-recognised.	Hotels, Offices, Spas
<u>Green Star</u>	Green Star is a comprehensive sustainability rating system for the design, construction, and operation of buildings and communities in Australia, developed by the Green Building Council of Australia.	Buildings, Homes, Precincts, Interiors, Refurbishments
<u>Green</u> <u>Tourism</u>	A UK-based certification program for tourism and hospitality, including a dedicated standard for events. Offers remote audits.	Hotels, Venues, Restaurants, Events, Attractions, Offices
NABERS	NABERS is a performance-based rating system that measures the environmental efficiency of buildings in areas such as energy, water, waste, and indoor environment quality.	Hotels, Officers, Retail Stores, Apartments, Shopping Centres
<u>Travelife</u>	An affordable certification for hotels and travel agencies, combining GSTC and ISO (International Organisation for Standardisation) standards with internal and external assessments.	Hotels, Accommodation, Tour Operators and Travel Agencies

What do these Certifications Assess?

Sustainability certifications each have their own focus areas, assessing different environmental, social, economic, and cultural aspects depending on their intended purpose and scope. Understanding what each certification evaluates helps hotels choose the most relevant and credible standards for their operations.

The tables below outline the specific assessment areas for each certification, highlighting how they measure sustainability performance in tourism, events, and the built environment - both globally and within Australia.

What each certification assesses:

Certification	Assessment Areas
Biosphere Tourism	Environmental performance, social and cultural affairs
<u>EarthCheck</u>	Energy use, water use, carbon emissions, chemicals, community and employee impact, paper use, waste
Ecotourism Australia Sustainable Tourism Certification	The four pillars of sustainable tourism - sustainable management, environmental impacts, socio-economic impacts and cultural impacts.
EIC Sustainable Event Standards	Conservation of resources, waste management, carbon emissions, responsible purchasing, biodiversity preservation, Human Rights, Labour Practices, Safety & Security, Collaborations & Partnerships, Transparency, Responsible Governance
<u>Green Key</u>	Environmental management, water, energy, washing & cleaning, food & beverage, waste, corporate Social responsibility, staff Involvement

(Alphabetical) Cont'd overleaf

What do these Certifications Assess?

Certification	Assessment Areas
Green Globe	Environmental performance, health and safety, social and cultural affairs
<u>GreenSign</u>	Management, environment, culture, regionality, quality, social
<u>Green Star</u>	Sustainability performance of buildings, fit-outs, and communities based on criteria such as energy and water efficiency, materials use, indoor environmental quality, emissions, innovation, and governance.
<u>Green Tourism</u>	Management and communication, environment (energy, water, waste), biodiversity and cultural heritage, purchasing, regionality and mobility, quality management, social and economic responsibility
NABERS	Operational performance of buildings across categories including energy efficiency, water usage, waste management, and indoor environment quality, benchmarking them against industry standards.
<u>Travelife</u>	Air quality, environmental performance, heath & safety, supply chain management, waste management, water & energy, work environment.

Benefits of Sustainability Certification

Enhances Brand Credibility and Market Cut-through Efficient Operations Drive Long-term Savings Certified Hotels Win Loyalty and Repeat Business

Trust and Confidence Gains from Certification Help to Attract Capital



Steps of the Certification Journey

Although each certification has its own specific process, the general steps typically involved are outlined below.

- ✓ Eligibility criteria
- ✓ Assessment categories
- ✓ Required documentation

Identify the Right Certification

Determine what kind of certification you are seeking (e.g Green Globe, Ecotourism Australia etc.)

Understand the Requirements

Visit the official website of the certifying body and review the list on the left.

Conduct a Self Assessment Evaluate your current practices against certification criteria (some programs offer self-assessment checklists or online tools)

self-assessment checklists or online tools).

Develop an Action Plan

Implement changes to meet or exceed required standards.

Identify areas of non-compliance or improvement.

Steps of the Certification Journey (Cont'd)

Compile Documentation

Gather required documentation.

Submit Application

Complete the application and pay any associated fees.

Stay up-to-date with evolving standards and continue improving.

On-site Audit or Assessment

Many certifications require an inperson inspection by an authorised assessor.

Receive Feedback and Results

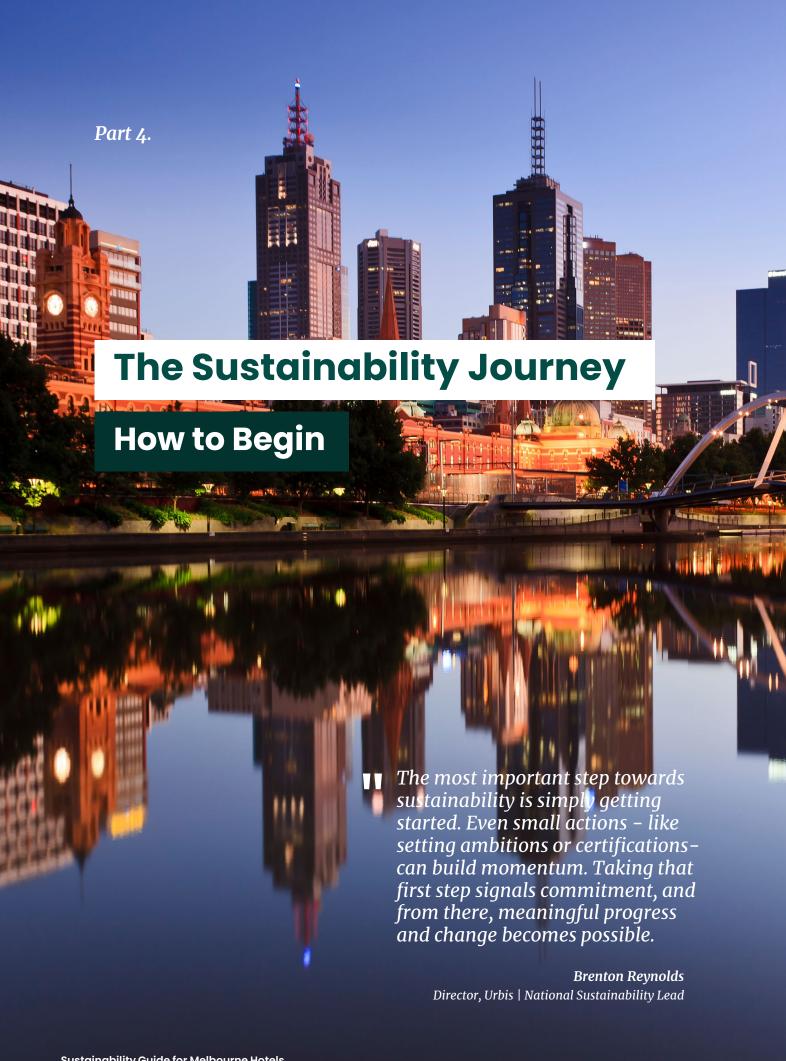
You'll get a report or score outlining your performance.

Maintain Standards and Renew Certification

Most certifications require annual or periodic renewal.

Be prepared to tour the facility, demonstrate operational procedures and answer questions.

If approved, you'll receive your certificatio..



Steps in the Sustainability Journey

1 Understand Your Starting Point

1.1. Conduct a sustainability audit/baseline

Review energy, water, waste, social impact, and supply chain. Identify gaps and opportunities.

Set Vision and Governance



1.2. Map regulatory requirements

Identify relevant Australian standards, <u>NCC Section J</u>, state/City of Melbourne sustainability requirements.

2.1. Develop a sustainability policy

Align with your brand values and Melbourne's climate targets (Net Zero by 2040).

1.3. Benchmark performance

Compare against industry peers using tools like NABERS, Green Star, Certifications.

Consider engaging a specialist or expert to ensure informed decision making.

2.2. Appoint a sustainability lead

Allocate internal responsibility or hire external consultants.

2.3. Engage stakeholders

Communicate vision with staff, guests, suppliers, owners, investors.



3

Set Targets and Plan

3.1. Set goals

E.g. 30% energy reduction by 2030, 100% renewables by 2027.

3.2. Create an action plan

Prioritise no/low-cost wins, short-term and long-term capital works.



4

4.1. Improve building performance

LED upgrades, HVAC optimisation, solar, insulation, occupancy sensors

Begin to Implement Key Initiatives

4.2. Reduce waste

Composting, recycling, food donation, plastic reduction.

Sustainability Guide for Melbourne Hotels

Begin to Implement **Key Initiatives**



4.3. Reduce potable water use

Install water efficient fixtures or water reuse systems and consider alternative water sources.



4.4. Source responsibly

Sustainable suppliers, low-emission logistics, local sourcing

4.5. Train staff

Sustainability practices embedded in daily operations

4.6. Engage guests

Behavioural nudges, signage, digital



6 Verify, Certify & Communicate

tools for carbon-neutral stays



Measure & Monitor

6.1. Pursue certifications

Green Star Performance, EarthCheck, or Climate Active Certification.

5.1. Start data collection

Measure energy, water, emissions, waste, and procurement impact.



6.2. Public reporting

Sustainability report or integrate into ESG disclosures.

5.2. Use a digital platform

Use tools for data collection analytics, monitoring and performance resources.



Showcase wins across social media, websites, press.





Continuous Improvement

7.1. Annual review and update

Revise action plan, raise ambition, adapt to new technologies.

7.2. Stay informed

Engage with industry forums (e.g. City of Melbourne Sustainable Hospitality Program).



SUSTAINABILITY INITIATIVES FOR HOTELS

Sustainability initiatives present a powerful opportunity to reduce emissions, enhance social outcomes, elevate guest experience, and position hotels as a leader in climate action.

For guests, these initiatives result in healthier, more comfortable stays with transparent choices that align with their values.



Energy and Emissions

Hotels in Melbourne can significantly reduce their carbon footprint by transitioning to energy-efficient operations. Through electrification, and by implementing real-time monitoring and energy management systems to track performance and optimise use, hotels can reduce energy use and operating costs.

A practical checklist for energy and emissions initiatives can be found in the following section.



Water

Water conservation is crucial and hotels can play a leading role by adopting efficient practices and technologies. Installing water-efficient appliances. And harvesting rainwater for landscape irrigation, cooling systems further supports resilience.

A practical checklist for water initiatives can be found in the following section.



Circular Economy and Waste

To align with circular economy principles, a shift from a linear "takemake-dispose" model to one that designs out waste and keeps resources in use is critical. Engaging suppliers and encouraging circular procurement amplifies impact across the value chain.

A practical checklist for circular economy and waste initiatives can be found in the following section.



Social Value

Social sustainability involves fostering inclusive employment, community engagement, and guest wellbeing. Hotels can support local employment, prioritise fair wages, and provide career pathways for underrepresented groups including migrants, First Nations people, and youth.

A practical checklist for social value initiatives can be found in the following section.



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
Lightning	LED Lighting Upgrades		 Replace incandescent, halogen, and CFL bulbs with LEDs throughout rooms and facilities. 	Low	\$	High
Ligh	Smart Lighting Controls		 Install occupancy sensors and daylight sensors in rooms, hallways, and meeting areas. 	Medium	\$\$	Medium
	High-Efficiency HVAC Systems		 Upgrade to energy-efficient reverse- cycle units or VRF (Variable Refrigerant Flow) systems. 	High	\$\$\$	High
Cooling	Zoning & Controls		 Implement zoned temperature control and automated setback features. 	Medium	\$\$	Medium
Heating & Cooling	Variable Speed Pumps and Fans		 Install variable appliances that adjust speed to match demand to reduce energy use. 	Medium	\$\$	Medium
_	Routine Monitoring and Maintenance		 Conduct routine filter changes and system servicing to maintain optimal performance. 	Low	\$	High
edol	Double Glazing		 Install double-glazed or low- emissivity windows to reduce heat loss/gain. 	High	\$\$\$	High
Building Envelope	Insulation		 Improve insulation in walls and ceilings to reduce heating/cooling demand. 	High	\$\$\$	High
Buildi	Draught Sealing		 Seal gaps around doors and windows to prevent conditioned air loss. 	Low	\$	Medium
હ	Heat Pump Hot Water Systems		 Replace low performance systems with high-efficiency heat pumps. 	Medium	\$\$	High
Heating & Cooling	Solar Hot Water		 Install rooftop solar thermal systems to pre-heat water and reduce energy use. 	Medium	\$\$	Medium
	Energy-Efficient Appliances		 Use high star rated appliances under the Energy Rating Label scheme. 	Low	\$	High
Appliances & Equipment	Commercial Kitchen Equipment		 Upgrade to induction cooktops, combi ovens, and energy-rated dishwashers. 	Medium	\$\$	Medium



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
ment	Building Management System (BMS)		 Install smart BMS to monitor, optimise, and automate lighting, HVAC, and ventilation. 	High	\$\$\$	High
Building Management	Lift Upgrades		 Reduces energy use, lowers emissions, and supports sustainability targets. 	Medium	\$\$	Medium
Building	Monitoring		 Install sub-metering and real- time monitoring tools to track and manage utilities consumption. 	Medium	\$\$	Medium
Renewable Energy	Solar PV Installation		 Investigate rooftop solar photovoltaic systems to generate on-site renewable electricity. 	Medium	\$\$	High
Rene	Battery Storage		 Investigate viability of battery systems to store excess energy. 	Medium	\$\$	High
Guest Engagement	In-Room Energy Control & Guest Behaviour		 Install systems allowing guests to control energy usage and incentivise conservation. 	Medium	\$\$	Medium
Guest Eng	Sustainability Signage		Provide visible prompts to guests to reuse towels, turn off lights, and manage AC.	Low	\$	Low
Car Parking	EV Charging		 Investigate EV charging on-site to support low emissions travel. 	Medium	\$\$	Low
ons &	Energy Efficiency Policy		 Develop internal policies to guide staff on energy-saving practices. 	Low	\$	High
Operations & Policy	Staff Awareness		 Train staff on energy efficiency behaviours and maintenance of energy systems. 	Low	\$	Low



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
ste	Food waste separation & composting		 Separate food scraps for local composting or use services like City of Melbourne's organic waste stream. 	Low	\$	Medium
Food Waste	Smart kitchen management systems		 Use AI or software tools (e.g., Winnow) to track and reduce food waste in kitchens. 	Medium	\$\$	Medium
	Donate surplus food		 Partner with local charities (e.g., OzHarvest, SecondBite) to donate safe, unused food. 	Low	\$	Low
Guest Engagement	In-room recycling systems		 Provide clearly labelled bins for recycling, general waste, and organic waste. 	Low	\$	Medium
Guest Engagem	Behaviour change signage		 Use signs and digital nudges to encourage recycling, towel reuse, and water conservation. 	Low	\$	Low
.	Buy circular products		 Source amenities, uniforms, and furniture from recycled or upcycled materials. 	Medium	\$\$	Medium
Procurement	Reduce single- use plastics		 Eliminate single-use plastics in rooms, events, and F&B (e.g., replace with refillables or compostables). 	Low	\$	High
<u>a</u>	Products-as- a-Service (PaaS model)		 Consider sourcing products/appliances through a service, rather than owning. 	Medium	\$\$	Medium
Linen	Closed-loop textile recycling		 Partner with textile recyclers for uniforms, linens, and towels (e.g., BlockTexx or Upparel). 	Medium	\$	Medium
Textile & Linen Management	Towel and linen reuse program		 Encourage multi-day stays to opt-in to linen reuse programs. 	Low	\$	Medium
Event & Conference e Service	Zero waste event planning		 Offer clients sustainable event packages, avoiding disposables and reducing packaging waste. 	Medium	\$	Medium



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
Supplier & Waste Contracts	Waste stream auditing		 Conduct a full audit of waste types and volumes to identify recovery and diversion opportunities. 	Medium	\$	Low
Supplie	Circular supplier engagement		 Prioritise suppliers that take back packaging or offer product stewardship programs. 	Medium	\$	Medium
ixtures, nent	Reuse and refurbishment		 Repair and reuse FF&E items before purchasing new – partner with circular refurb companies. 	Medium	\$\$	High
Furniture, Fixtures, Equipment	Circular and standardised design/ fitout practices		 Use modular, reusable materials in renovations to reduce demolition waste. 	High	\$\$	High
k-of-House Waste Management	Waste separation & staff training		 Train staff on separating recycling, organic, and general waste – particularly in kitchens and cleaning. 	Low	\$	Low
Back-of-H Manag	Digital waste tracking		 Use digital tools to monitor waste generation and diversion rates. 	Medium	\$\$	Medium
Bio digestion & Innovation	On-site food waste biodigesters		 Consider installing biodigesters for large-scale hotels (subject to council regs). 	High	\$\$	High



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
Guest Rooms	Install water- efficient fixtures		 Use high star rated showerheads, tapware, and dual-flush toilets to reduce water usage. 	Low	\$	High
Guest	Smart water metering per floor or zone		 Install submeters to monitor water use by area (e.g., rooms vs. laundry) and identify leaks. 	Medium	\$\$	Medium
dry	Upgrade to efficient commercial washers		 Use water- and energy-efficient industrial laundry systems with load-sensing and re-use capabilities. 	Medium	\$\$\$	High
Linen & Laundry	Linen reuse program		Encourage multi-day guests to opt out of daily linen changes to save water and energy.	Low	\$	High
Line	Outsource to sustainable laundry partners		Use certified eco-laundry services with low water consumption and greywater systems.	Medium	\$\$	Medium
ion & aping	Install smart irrigation systems		 Use weather-based or soil moisture-based controllers to avoid over-watering. 	Medium	\$\$	Medium
Irrigation & Landscaping	Use drought- tolerant native plants		 Shift to local, water-smart landscaping that needs minimal irrigation. 	Medium	\$\$	High
ng & ing	Upgrade cooling towers		 Maintain or replace towers to reduce water bleed-off; consider air-cooled alternatives if feasible. 	High	\$\$\$	High
Cooling & Heating	Install automatic leak detection		 Use BMS and sensors to monitor leaks in HVAC and plumbing systems in real time. 	Medium	\$\$	Low
-House tions	Educate staff on water-saving practices		 Provide training on efficient dishwashing, cleaning, and maintenance routines. 	Low	\$	Low
Back-of-House Operations	Efficient kitchen dishwashing systems		 Use water-efficient commercial dishwashers with recovery/reuse systems. 	Low	\$\$	Medium



Category	Intervention	Checklist	Description/ Action	Difficulty	Upfront Cost	Performance Impact
ve Water ces	Rainwater harvesting for non-potable uses		 Collect roof water for use in toilets, gardens, or cleaning (with appropriate treatment). 	Medium	\$\$	Medium
Alternative Water Sources	Greywater reuse systems		 Recycle lightly used water (e.g., from showers or sinks) for irrigation or toilet flushing (subject to code). 	High	\$\$\$	High
ring & iance	Perform regular water audits		 Audit water consumption to benchmark and find saving opportunities; align with Green Star or NABERS Water. 	Low	\$	Low
Monitoring & Compliance	Set water reduction targets		 Track performance annually and set targets aligned with Victorian Government or City of Melbourne policies. 	Low	\$	Low



		61 111 1	
Category	Intervention	Checklist	Description/Action
Employment & Workforce	Hire locally and inclusively		 Prioritise employment of local residents, First Nations peoples, and underrepresented groups.
	Provide fair wages and job security		 Pay above award wages, offer permanent roles over casual, and promote job stability.
	Offer training, upskilling and career pathways		 Provide structured programs for professional development, traineeships, or hospitality apprenticeships.
Diversity, Equity & Inclusion	Implement a DEI policy and targets		 Develop a clear DEI framework, with targets for gender balance, cultural diversity, and accessibility.
	Accessibility improvements for staff and guests		 Upgrade facilities to meet DDA standards; provide inclusive service training.
Community Engagement	Partner with local charities and social enterprises		 Engage suppliers like STREAT or Good Cycles; support local causes through donations or volunteering.
	Local procurement		 Source food, wine, art, and services from local businesses and First Nations enterprises.
	Community space sharing		 Offer free/discounted use of hotel spaces for community groups or events.
Cultural Respect	Acknowledge Traditional Owners		 Conduct Acknowledgement of Country in materials and meetings; display local Indigenous artwork.
	Partner with Aboriginal tourism initiatives		 Support Wurundjeri-based cultural experiences or tours; employ Aboriginal guides or artists.



Category	Intervention	Checklist	Description/Action
Guest Experience	Promote ethical and cultural experiences		 Partner with responsible tourism operators; promote low-impact, locally-beneficial attractions.
	Share sustainability and social impact stories		 Communicate social efforts in- room, on websites, or via QR codes to educate and inspire guests.
Health, Safety & Wellbeing	Employee mental health support		 Provide access to EAP services, flexible work, and mental health training for managers.
	Safe working environments		 Meet or exceed OHS standards, especially for housekeeping and F&B roles.
Supplier Responsibility	Ethical supply chain policies		 Audit suppliers for modern slavery, labour practices, and environmental standards.
	Preference for B- Corp or social enterprise vendors		 Use certified suppliers with proven social impact credentials.
Volunteering & Giving	Enable paid volunteer days		 Allow staff to contribute time to local causes during work hours.
	Match fundraising or community initiatives		 Co-invest in causes staff care about (e.g., match guest donations for bushfire relief or homelessness programs).
Governance & Transparency	Report on social performance		 Include social KPIs and initiatives in ESG or sustainability reporting.
	Respond to guest feedback on inclusivity and ethics		 Actively gather, monitor and act on guest feedback related to fairness, culture, and service quality.

Key Challenges to Implementation



Fragmented Ownership Structures Undermine Cohesive Action

Diverse ownership models (franchise, managed, and leased) create inconsistent levels of commitment. Stakeholders report difficulty enforcing sustainability standards when local owners prioritise short-term returns or disregard group directives. Without alignment, even well-designed strategies fail to scale effectively.



Ageing Infrastructure Limits Impactful Upgrades

Older hotel buildings often lack modern energy systems or direct control over utilities. Stakeholders cite high retrofit costs and shared services as major roadblocks to achieving meaningful energy efficiency improvements.



Guest Experience Expectations Create Operational Tension

Efforts to "go green" must not compromise service. Stakeholders observe that sustainability messaging can clash with luxury expectations or elicit skepticism. Guests want visible impact, but not at the expense of comfort or perceived value.



Commercial Viability is a Prerequisite for Adoption

Sustainability efforts are deprioritised unless a clear business case exists. Stakeholders require cost-saving, reputational, or revenue-enhancing outcomes to justify investment. Certification, in particular, is only pursued when linked directly to procurement outcomes or customer preference.



Certification Schemes are Viewed as Complex and Costly

Operators find sustainability certifications expensive, opaque, and burdensome, especially independent or smaller hotels. The lack of differentiation between schemes and frequent data demands creates confusion and slows uptake.



Capacity and Knowledge Gaps Inhibit Progress

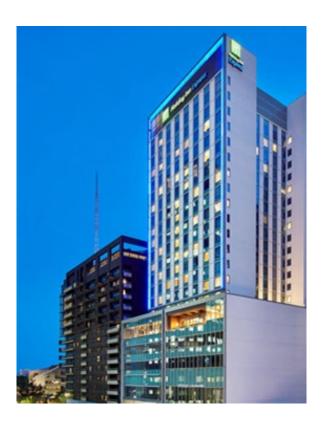
Operators struggle with the complexity of sustainability metrics and frameworks. Limited time and technical expertise mean many hotel teams find it difficult to interpret data or navigate the certification landscape without additional support.



PRO-INVEST & **HOLIDAY INN EXPRESS**

Melbourne Southbank

Opened in 2019 with financial support from the Clean Energy Finance Corporation (CEFC), the Holiday Inn Express Melbourne Southbank set new sustainability standards. It currently holds both a 5-star NABERS energy rating and a 5.5-star NABERS Water rating. The 22-storey mixed-use development includes a 345-room hotel, retail space, commercial space, and parking.



Pro-Invest Group invested over \$860,000 to enhance the hotel's sustainability profile, with CEFC providing an approximately \$40 million construction and term debt facility along with another Australian Bank. This investment boosted the initial 4.5-star NABERS energy rating target to 5-stars, resulting in a 25% reduction in energy use. Technologies implemented include energy finetuning systems, rooftop solar, highperformance air-cooled chillers, an integrated heat recovery system, and demand-controlled ventilation with occupancy sensors. These initiatives are estimated to save \$80,000 annually in energy costs and reduce annual emissions by 530 tonnes CO2e, with emissions intensity 64% lower than the industry average.

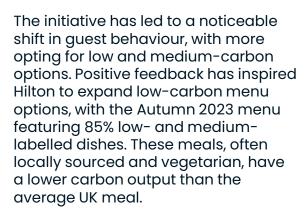
For more information on this case study, visit the website here.



CARBON LABELLING

Hilton

In 2023, Hilton introduced carbon labelling on menus across nearly 30 hotels globally, including locations in London, Liverpool, Leeds, and Newcastle. Hilton developed a simple colour-coded system to indicate the carbon footprint of each dish, encouraging guests to consider the environmental impact of their dining choices.



Hilton also focuses on sustainable sourcing and improving supply chain sustainability through programs like the EPA's SmartWay. In 2020, Hilton joined the World Resources Institute's CoolFood Program, committing to cut food-related greenhouse gas emissions by 25% by 2030. This partnership aims to expand sustainable menu options.

For more information on this case study, visit the website <u>here</u>.





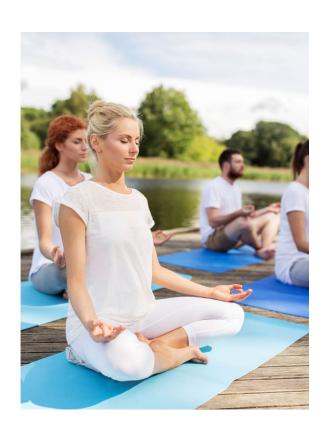
MEET MINDFULLY

Crystalbrook Collections

Crystalbrook Collection Hotels and Resorts has introduced Meet Mindfully, an initiative to reduce the stress and environmental impact of corporate meetings, aligning with their 'Responsible Luxury' mission. Meet Mindfully offers environmentally friendly spaces and unique local activities, such as sound healing in Byron Bay and beehive workshops in Cairns. Events can include a 'powerdown' plan to foster group connection and reduce emissions, with minimal paper use and only forest stewardship council certified paper when necessary.

Crystalbrook's sustainability efforts include 100% waste-free bathrooms, recycled materials for key cards, and locally sourced produce. They are an EarthCheck Certified Partner, with six sites holding silver certification. Recognised for their sustainable practices, Crystalbrook has received multiple awards and secured Australia's first Sustainability-Linked Loan with the Commonwealth Bank of Australia.

For more information on this case study, visit the website <u>here</u>.





ADINA APARTMENT HOTEL

55 Southbank Boulevard

Opened in August 2020, 55
Southbank Boulevard is home to
the Adina Apartment Hotel
Melbourne Southbank, Australia's
first cross-laminated timber (CLT)
high-rise hotel. Built atop a 1989
six-storey commercial office
building, the innovative use of CLT,
a lightweight construction,
enabling the addition of ten stories,
compared to six with concrete.

The hotel features 220 serviced apartments across 13,000 square metres. The timber, sourced from Forest Stewardship Council certified suppliers, offsets approximately 4,200 tonnes of CO2 emissions, equivalent to the annual emissions of 130 homes, and helps regulate room humidity.

Prefabrication of CLT components offsite reduced build waste, construction time, and impact on surrounding buildings. The lighter material also lowered transport costs and carbon emissions. Modular hotel bathrooms were similarly prefabricated.

This sustainable approach, using sustainable materials and circular economy principles, has earned widespread recognition, including the Built Environment Architectural Design Award from the Good Design Awards in 2023.

For more information on this case study, visit the website <u>here</u>.





Where to Begin Checklist: Starting the Sustainability Journey

Step	os	Actions	Completed
01	Understand Your Starting Point	1.1 Conduct a sustainability audit/baseline Review energy, water, waste, social impact, and supply chain. Identify gaps and opportunities	
		1.2. Map regulatory requirements Identify relevant Australian standards, <u>NCC Section J</u> , state/City of Melbourne sustainability requirements	
		1.3. Benchmark performance Compare against industry peers using tools like NABERS, Green Star, Certifications.	
02	Set Vision & Governance	2.1. Develop a sustainability policy Align with your brand values and Melbourne's climate targets (Net Zero by 2040).	
		targets (Not Zero by Zerro).	
		2.2. Appoint a sustainability lead Allocate internal responsibility or hire external consultants.	
		2.3. Engage stakeholders Communicate vision with staff, guests, suppliers, owners, investors.	
03	Set Targets & Goals	3.1. Set goals E.g. 30% energy reduction by 2030, 100% renewables by 2027.	
		3.2. Create an action plan Prioritise no/low-cost wins, short-term and long-term capital works.	
04	Begin to Implement Key Initiatives	4.1. Improve building performance LED upgrades, HVAC optimisation, solar, insulation, occupancy sensors	
		4.2. Reduce waste Composting, recycling, food donation, plastic reduction.	
		4.3. Reduce potable water use Install water efficient fixtures or water reuse systems and consider alternative water sources	

Where to Begin Checklist: Starting the Sustainability Journey

Step	os	Actions	Completed
04	Begin to Implement Key Initiatives (cont'd)	4.3. Source responsibly Sustainable suppliers, low-emission logistics, local sourcing	
		4.5. Train staff Sustainability practices embedded in daily operations	
		4.6. Engage guests Behavioural nudges, signage, digital tools for carbonneutral stays	
05	Measure & Monitor	5.1. Start data collection Measure energy, water, emissions, waste, and procurement impact.	
		5.2. Use a digital platform Use tools for data collection analytics, monitoring and performance resources.	
06	Verify, Certify & Communicate	6.1. Pursue certifications Green Star Performance, EarthCheck, or Climate Active Certification	
		6.2. Public reporting Sustainability report or integrate into ESG disclosures.	
		6.3. Celebrate successes Showcase wins across social media, websites, press.	
07	Continuous Improvement	7.1. Annual review and update Revise action plan, raise ambition, adapt to new technologies.	
		7.2. Stay informed Engage with industry forums (e.g. City of Melbourne Sustainable Hospitality Program).	

Environmental Checklist

Focus Area	Initiative/ Approach	Completed	Recommendations
Energy Efficiency	Conduct energy audit of building systems		Use accredited providers
	Upgrade to LED lighting throughout hotel		Include guest rooms, back- of-house, and exteriors
	Install smart thermostats and occupancy sensors		Target HVAC and lighting control
	Electrify gas systems (hot water, kitchen)		Switch to electric induction and heat pumps
	Install solar PV panels and reduce renewable energy or join a renewable energy program		Consider and research options and price performance
Water Management	Retrofit bathrooms with low-flow fittings		Showers and dual-flush toilets
	Install tap aerators and flow restrictors		Kitchen and bar taps included
	Implement greywater reuse or rainwater harvesting		For irrigation or toilets
	Use smart irrigation and drought-resistant landscaping		Native Victorian plant species preferred
	Install stormwater tanks		Appropriately sized tanks and positioning important.
Waste Reduction	Conduct full waste audits		Use credible audit tools or suppliers
	Implement as a minimum a 3-bin system (landfill, recycling, organics)		Staff and guests trained on use
	Eliminate single-use plastics (bottles, amenities)		Use refillable dispensers and compostable alternatives
	Partner with food rescue or composting services		E.g. OzHarvest, local composting programs

Environmental Checklist (Cont'd)

Focus Area	Initiative/ Approach	Completed	Recommendations
Circular Economy	Choose suppliers with sustainable packaging or take-back programs		Encourage reusable/returnable packaging
	Purchase recycled or upcycled furniture, linens		Support circular procurement and investigate products-as-aservice
	Donate old furnishings and goods instead of landfilling		Work with local charities
Biodiversity & Nature	Maintain or enhance green spaces on-site		Green roofs, planter boxes, and gardens
	Use wildlife-safe lighting and planting strategies		Reduce light pollution and attract pollinators
Transportation	Provide secure bike storage for staff and guests		Encourage low-carbon transport
	Install EV charging stations		Support growing EV tourist market
	Partner with public transit or low-emissions tour operators		Include in guest communications
Certifications & Governance	Set a sustainability policy and action plan		Align with UN SDGs and local net zero goals
	Track emissions, energy, water, and waste metrics		Use software or simple dashboards
	Consider and pursue relevant certifications		Boost reputation and guest confidence
	Report on sustainability annually (internally or publicly)		Helps with transparency and planning

Social Sustainability Checklist

Focus Area	Initiative/ Approach	Completed	Recommendations
Employment	Hire locally to support Melbourne's workforce		Partner with local TAFEs, job networks
	Employ people from diverse backgrounds (cultural, ability, age, gender)		Use inclusive hiring practices and job ads
	Create employment pathways for vulnerable groups (e.g. refugees, youth, people with disabilities)		Partner with social enterprises
	Provide apprenticeships, internships, and training programs		Focus on hospitality, sustainability, and leadership
Staff Wellbeing	Provide fair wages and conditions under Fair Work Australia		Review staff contracts and entitlements
	Offer mental health and wellbeing support		Engage EAPs, promote Beyond Blue or R U OK? resources
	Promote work-life balance through fair rostering		Limit excessive hours, support flexible working
	Provide regular team building, recognition, and development		Foster staff satisfaction and retention
Diversity, Equity & Inclusion (DEI)	Develop a DEI policy and communicate it to all staff		Embed in onboarding and workplace culture
	Deliver unconscious bias and cultural competency training		Source from accredited trainers
	Ensure accessible rooms, facilities, and digital communications		Meet DDA and Universal Design standards
	Celebrate cultural and LGBTQIA+ events inclusively		NAIDOC, Midsumma, Lunar New Year, etc.

Social Sustainability Checklist (Cont'd)

Farmer 5			B
Focus Area	Initiative/ Approach	Completed	Recommendations
First Nations Inclusion	Acknowledge Traditional Owners at entry and in materials		Use a Welcome to Country or Acknowledgement
	Work with Aboriginal businesses (art, catering, tours)		Source via reputable suppliers
	Engage Indigenous advisors for cultural sensitivity		Co-design guest experiences or training modules
Community Engagement	Collaborate with local charities or non-profits		Support through donations, events, volunteering
	Provide venue space for community use where possible		Engage residents or council groups
	Promote local events, artists, and neighbourhood businesses		Create guest info packs and local partnerships
	Sponsor local sustainability or social impact initiatives		Align with brand values and local identity
Guest Inclusion & Education	Provide multilingual and accessible guest materials		Include braille, large print, translation tools
	Include local and Indigenous stories in guest experience		Offer local tours, signage, digital storytelling
	Promote green and ethical guest options (e.g. opt-out linen change)		Explain impact through in- room communication
	Provide feedback opportunities on social initiatives		Use QR codes, surveys, and response mechanisms
Social Governance	Create a Social Sustainability Action Plan		Include goals, targets, partnerships
	Track social metrics (e.g. % local hires, training hours, supplier diversity)		Include in annual ESG reporting
	Align with frameworks like the UN SDGs or B Corp		Helps guide strategy and benchmarking

Governance Checklist

Focus Area	Initiative/ Approach	Completed	Recommendations
Sustainability Governance Framework	Establish clear sustainability governance with board/management oversight		Define roles, responsibilities, and decision rights
Sustainability Policy	Develop and adopt a formal environmental and social sustainability policy		Align with City of Melbourne and Tourism Australia frameworks
ESG Risk Management	Integrate environmental, social, and governance risks into risk registers and business planning		Include climate, energy pricing, regulatory, and reputational risks
Stakeholder Engagement	Identify and engage key internal and external stakeholders on sustainability		Include guests, suppliers, local government, and community
Code of Conduct	Update or create a Code of Conduct incorporating sustainability values and ethical practices		Ensure it covers suppliers and contractors
Regulatory Compliance Monitoring	Ensure compliance with national and local environmental laws and building standards (e.g., NCC, energy efficiency)		Regularly review with legal or compliance advisors
Sustainability KPIs	Define and monitor ESG KPIs, with regular reporting to management and/or board		Include energy, emissions, waste, water, and social metrics
Transparency and Reporting	Publish an annual sustainability or ESG report (or section in broader annual report)		Align with GRI, TCFD, or approved reporting guidance

Governance Checklist (Cont'd)

Focus Area	Initiative/ Approach	Completed	Recommendations
Green Procurement Policy	Implement procurement standards for environmentally and socially responsible purchasing		Prioritise local, ethical, and low-impact suppliers
Sustainability -linked Incentives	Include sustainability performance in executive or staff KPIs or incentives		Can include emissions reduction or social engagement targets
Cybersecurity and Data Governance	Ensure secure handling of guest and operational data, especially for digital ESG tracking		Align with Australian Privacy Principles (APPs)
Board/Executi ve Sustainability Training	Provide ongoing ESG training and awareness for leadership and governance teams		Tap into AICD, Hotels Association, or Green Building Council programs
Internal Audit and Review	Conduct periodic internal audits of sustainability practices and governance		Identify opportunities and gaps against best practices

Grants & Funding Opportunities

Program	Description	Support Available
Energy Efficiency Grants for Small and Medium Enterprises	Grants to upgrade equipment and improve energy efficiency for businesses, including hotels.	\$10,000 to \$25,000 in grant funding
Business Recovery Energy Efficiency Fund	Supports Victorian businesses with energy efficiency upgrades as part of economic recovery.	Funding for approved upgrade projects
Clean Energy Finance Corporation (CEFC) Investments	Provides investment in green hotel and infrastructure projects. Example: Holiday Inn Express Melbourne Southbank.	Tailored investment and finance solutions
<u>Victorian Energy</u> <u>Upgrades (VEU)</u>	Offers discounts and incentives for installing energy-efficient products and services.	Access to reduced-cost upgrades
Green Financing (Australian Banks)	Finance support to enhance energy efficiency and sustainability.	Low interest green loans.

Further Resources

Resource	Website	Description
City of Melbourne – Sustainability for Business	melbourne.vic.gov.au	Offers sustainability support and grants for local businesses, including hotels.
Victorian Tourism Industry Council	https://www.vtic.com.au/	Victoria Tourism Industry Council is Victoria's peak tourism industry body and is the leading advocate for Victoria's tourism and events industry.
Sustainability Victoria – Business Support	sustainability.vic.gov.au	Programs, tools, and funding for energy, materials efficiency, and circular economy practices.
Tourism Australia – Sustainability Toolkit	tourism.australia.com	Sustainability resources tailored to tourism operators, including energy and waste initiatives.
Better Buildings Partnership (BBP)	<u>betterbuildingspartnership.</u> <u>com.au</u>	Collaboration between property owners (incl. hotels) on sustainability upgrades and best practices.
Melbourne Convention Bureau	https://www.melbournecb. com.au/why- melbourne/sustainability	The Melbourne Convention Bureau (MCB) places a strong emphasis on sustainability, recognising its critical importance as a key mission.
Australian Government – Climate Active	climateactive.org.au	Carbon neutral certification for businesses, with calculation and reporting guidance.
NABERS – Hotels Ratings	nabers.gov.au	Rates hotels based on energy, water, waste and indoor environment performance.
Business.gov.au	business.gov.au/environme ntal- management/sustainabilit y-checklist	Checklist that provides guidance for businesses with steps to take towards sustainability.
AusTrade Sustainable Tourism Toolkit	austrade.gov.au/en/news- and-analysis/publications- and-reports/sustainable- tourism-toolkit	A how-to guide to help Australian tourism businesses become more sustainable.
Australian Sustainable Built Environment Council (ASBEC)	asbec.asn.au	Research and policy work on sustainable building, including hospitality.
UNEP One Planet Sustainable Tourism Program	oneplanetnetwork.org	Global guidance for sustainable tourism development and operations.
B Corporation Australia	bcorporation.com.au	Business certification for ethical, socially and environmentally responsible practices.
Victoria's Plan for A Circular Economy	https://www.vic.gov.au/vict orias-plan-circular- economy	Steps out the systemic change that's needed to cut waste and boost recycling and reuse of resources.
STREAT (Social Enterprise Catering & Hospitality)	streat.com.au	Partner for socially responsible food and beverage supply or training programs.
Australian Hotels Association – Environmental Best Practice	aha.org.au	Hospitality-specific sustainability platform
Australian Securities and Investments Commission	asic.gov.au/regulatory- resources/sustainability- reporting/	Information on mandatory sustainability reporting and climate-related disclosures.

Disclaimer.

This report is dated 9 July 2025 and incorporates information and events up to that date only and excludes any information arising, or event occurring, after that date which may affect the validity of Urbis Ltd's (Urbis) opinion in this report. Urbis prepared this report on the instructions, and for the benefit only, of the City of Melbourne (Instructing Party) for the purpose of building industry capacity in sustainability hotels (Purpose) and not for any other purpose or use. Urbis expressly disclaims any liability to the Instructing Party who relies or purports to rely on this report for any purpose other than the Purpose and to any party other than the Instructing Party who relies or purports to rely on this report for any purpose whatsoever (including the Purpose).

In preparing this report, Urbis was required to make judgements which may be affected by unforeseen future events including wars, civil unrest, economic disruption, financial market disruption, business cycles, industrial disputes, labour difficulties, political action and changes of government or law, the likelihood and effects of which are not capable of precise assessment.

All surveys, forecasts, projections and recommendations contained in or made in relation to or associated with this report are made in good faith and on the basis of information supplied to Urbis at the date of this report. Achievement of the projections and budgets set out in this report will depend, among other things, on the actions of others over which Urbis has no control.

Urbis has made all reasonable inquiries that it believes is necessary in preparing this report but it cannot be certain that all information material to the preparation of this report has been provided to it as there may be information that is not publicly available at the time of its inquiry.

In preparing this report, Urbis may rely on or refer to documents in a language other than English which Urbis will procure the translation of into English. Urbis is not responsible for the accuracy or completeness of such translations and to the extent that the inaccurate or incomplete translation of any document results in any statement or opinion made in this report being inaccurate or incomplete, Urbis expressly disclaims any liability for that inaccuracy or incompleteness.

This report has been prepared with due care and diligence by Urbis and the statements and opinions given by Urbis in this report are given in good faith and in the belief on reasonable grounds that such statements and opinions are correct and not misleading bearing in mind the necessary limitations noted in the previous paragraphs. Further, no responsibility is accepted by Urbis or any of its officers or employees for any errors, including errors in data which is either supplied by the Instructing Party, supplied by a third party to Urbis, or which Urbis is required to estimate, or omissions howsoever arising in the preparation of this report, provided that this will not absolve Urbis from liability arising from an opinion expressed recklessly or in bad faith.

URBIS

